



STRENGTHEN YOUR LEADERSHIP INFLUENCE

We can deliver a customised version of this program to meet your needs.

Cost (ex. GST) :

Full program - \$13,500

1-day taster workshop - \$5,000

Resources \$75ea ('Coach the Human not the Content' book + a set of coaching cards)

+ travel cost per cohort

Optional add-on: 1:1 coaching session (30 minutes) \$250pp

Max. 50 participants per workshop

Solutions

- Explore the layers of strategic leadership to scale up your influence.
- Use evidence based frameworks rather than shoot from the hip.
- Differentiate your leadership approach to manage, mentor and coach.
- Use more powerful words to influence the outcome.
- Practice a number of learning conversations to suit each context.
- Discuss ways to share your leadership and allow others to authentically lead.
- Study human motivation to build your skill at reading and managing people.

There is only limited learning and behaviour change without neuroplastic changes in the brain. Learn what it means to change thinking for collective new habits. Explore what it takes to be a master communicator and agent of change through learning conversations and the 12 attributes of inspirational leadership.

Challenges

- A principal can't lead alone so how do you grow other leaders around you to strengthen leadership impact. Explore ways to build the confidence and capacity of others.
- The size of your neocortex is directly linked to how many quality relationships you can sustain. Learn why trust and communication declines when your team grows larger.
- Middle leaders are plunged into a leadership role from the classroom. How can you ensure you are developing more strategic leaders rather than relying on accidental managers?
- Every brain is wired differently from a combination of traits and experiences. This make bringing people together towards a united purpose challenging. Explore ways to unite and excite the tribe.
- The brain can't separate emotion from cognition so decision making is a tricky business. Explore ways to mitigate cognitive bias for rational decision making.
- Leadership is such a privilege and has its rewards but it can be a stressful experience at times. Learn ways to destress and change your brain state at critical times.
- Feedback is a gift and an essential conversation in leadership. However, the brain is hard wired to detect threat so learn how to have a hard conversation but keep the relationship in-tact.
- The dark triad traits can often turn up in leadership and embody many traits associated with a typical leader such as charisma, strength, energy and self-confidence. Learn what happens when you lead with a big stick and why you shouldn't.

ENQUIRE NOW: ACELEARN@ACEL.ORG.AU

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Benefits

- Take away a Leadership Attribute Profile of your own strengths and gaps
- Deeper understanding of your own leadership style and behaviours
- Brain based personality profile
- Networking across systems and schools
- Professional readings
- Optional showbag of coaching cards, book and set of postcards, USB with readings
- Toolkit of research frameworks
- Leadership development and self-awareness building
- Practice applying leadership learnings in a safe environment through a leadership challenge in your workplace
- Wellness plan
- Optional one to one debrief with a professional coach
- Deeper understanding of your brain so you can more easily choose more influential actions that align with how your brain operates, for higher impact

Program Outline :

DAY 1	DAY 2	DAY 3
Your leadership strengths <ul style="list-style-type: none"> • Understanding the importance of trust, rapport and communication in leadership • What happens in the brain when we interact • Why do we easily get defensive and critical • Unpack the 12 Leadership Attributes for growth • The 10 triggers of human motivation • Values, goals and beliefs • Brain based personality profiling to identify traits • The Dark Triad: Identifying psychopath, narcissist, Machiavellian traits in leadership • Wellness and the brain 	Team accountability <ul style="list-style-type: none"> • How do you get others to be accountable? • Understanding the difference between the strategic leadership work and the operational management work • Decision making and cognitive bias • How do you unite a team to step up their strategic leadership • Professional behaviour standards • Collaboration • Blockers to team performance • Time management • Visionary change leadership 	Learning conversations <ul style="list-style-type: none"> • Learning conversations: <ol style="list-style-type: none"> 1. The hard conversation 2. Debriefing after an event 3. Conflict coaching 4. Coaching for performance 5. Providing feedback 6. Differentiating your leadership approach to manage, mentor and coach • Prime conversational chemistry • Motivational response model • Communication and the brain